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management



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HOT TOPICS from the 340B Coalition Summer Conference | Is safety merely a priority for your organization? | Formulary Administration (FA) compliance is in the details | Oncology Care Model (OCM) launched by CMMI to reduce episode spending | Profitable outpatient pharmacy: calculate your revenue opportunity here

## Features

### Game-changing compliance audits and more from the 19th Annual 340B Coalition Conference

While the forthcoming Mega-Guidance (slated for 2016) was the number one topic on the agenda, also of vital importance was the announcement of HRSA plans to complete 200 audits of Covered Entities by end of Fiscal Year 2015. [Read more here>>](#)

Improving access to pharmaceutical care for low income and otherwise vulnerable populations continues to be a critical issue facing healthcare and underscores the importance of the 340B Program. "Living in a rural area should not dictate one's access to quality healthcare," explains Jim Jorgenson, CEO of Visante, in a recent Op Ed. "340B provides a lifeline to our underserved communities. Now's not the time to derail this program."

### Is safety merely a priority?

Calling something a "priority" can mean its importance changes based on circumstances. Making it a "core value" of an organization is critical for real, long-term commitment. Jim Jorgenson, Visante CEO, explains why [here](#).

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## UPCOMING WEBINAR

**Specialty Pharmacy [Live Webinar]:** Save the date of Wed. Aug. 19 for this

## Part D formularies under inspection by CMS: Will yours pass muster?

Formulary Administration (FA) is a top target audit area for the Centers for Medicare and Medicaid Services (CMS) in 2015. Special scrutiny is being given to the timely resolution of issues impacting member prescription access. With harsher penalties for non-compliant plans in the news, attention to the details is key. [Read more here.](#)

## New Oncology Care Model (OCM) may reduce episode spending by 34%

Reduced utilization of acute care services for oncology patients created a substantial savings in a 3 year pilot which is the basis of the new OCM being introduced by the Center for Medicare & Medicaid Innovation (CMMI). Approximately 500 oncology practices will be selected to participate in a 5-year program to measure its success. [Click here](#) to learn more.

## Outpatient pharmacy is one of the best business opportunities available to hospitals right now (try this calculator)

Hospitals nationwide are finding that building or expanding an outpatient pharmacy program is one of the best ways to generate new revenue. Use [this simple calculator](#) to estimate your potential gain.

Learn more about the opportunity of a well-constructed Outpatient Pharmacy Program in this [companion article](#) published in the HFM June edition.

complimentary webinar. Registration information available soon. [Click here](#) to receive registration information as soon as it is available.

**Webinar recording:** [Click here to access the recording](#) of a recent webinar presented by Visante's Greg Burger and Jim Stevenson, addressing this important topic, "Are You Letting Dollars Walk Out the Door? 3 Key Strategies to Build a Profitable Outpatient Pharmacy Program."

## UPCOMING EVENTS

Aug. 7: **Legislative and Regulatory Update, 2015 ASCP Mid-Atlantic Regional Conference**, Gettysburg, PA. Presented by Sharon Clackum (PharmD,CGP, FASCP), President of ASCP, Visante Senior Consultant and Pharmacotherapy Specialist



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